# **Obesity Week 2016 Lead Retrieval Solution**



#### **Android Samsung**

- Built-in scanner
- Wireless real-time synching
- Text note recording
- Touch screen keyboard

The Lanyon Lead Retrieval solution provides an Android<sup>™</sup> Samsung<sup>™</sup> device with a built-in badge reader. Using Lanyon Lead Retrieval, you can quickly scan an attendee's badge to capture the person's contact information. If desired, you can use the touch screen keyboard to enter the attendee's responses to qualifying questions or enter additional notes.

## **RENTAL FEES**

Early bird Expires October 1, 2016 \$395

Advance Expires October 30, 2016 \$495

On-site \$595

#### **OPTIONAL SERVICES**

#### **Custom Qualifying Questions**

\$45

Qualifying questions help you gather additional information about your leads. The following 10 default Yes/No questions are provided with each Lead Retrieval unit for no extra charge.

Default qualifying questions:

- Email catalog?
- Email literature?
- Email quote?
- Have salesperson call?
- Schedule a demo?

- Provide samples?
- Immediate need?
- Purchasing manager?
- Has final say?
- Recommends?

If these default questions don't fit your needs, you may purchase Custom Qualifying Questions and create up to 20 custom questions for each unit.

## SUPPORT INFORMATION

Phone 1-800-311-0503

Email eventsupport@lanyon.com